

The Danube Region Strategy - How to develop the regionEU

Siemens One CEE / RCM

21.11.2011



**Siemens Sales FY 2011
in the Danube Region Countries:**

SIEMENS

| | |
|------------------------|-----------------------------|
| EU: Austria | app. 1,440 mio EUR |
| Bulgaria | app. 70 mio EUR |
| Czech Republic | app. 520 mio EUR |
| Hungary | app. 290 mio EUR |
| Romania | app. 200 mio EUR |
| Slovak Republic | app. 320 mio EUR |
| Slovenia | app. 94.0 mio EUR |
| [Germany | app. 10,510 mio EUR] |

Non-EU:

| | |
|----------------------------|--------------------------|
| Bosnia Herzegovina | app. 20 mio EUR |
| Croatia | app. 100 mio EUR |
| Moldova, Montenegro | < 10 mio EUR |
| Serbia | app. 80 mio EUR |
| [Ukraine | app. 100 mio EUR] |

Setup of a new Sector: Infrastructure & Cities

SIEMENS

Industry

Industry Automation &
Drive Technologies

Industry Solutions



Energy

Fossil Power
Generation

Wind Power

Solar & Hydro

Energy Service

Power Transmission



Infrastructure & Cities

Rail Systems

Mobility & Logistics

Low & Medium
Voltage

Smart Grid

Building Technologies

Osram*



Healthcare

Imaging & Therapy
Systems

Clinical Products

Customer Solutions

Diagnostics

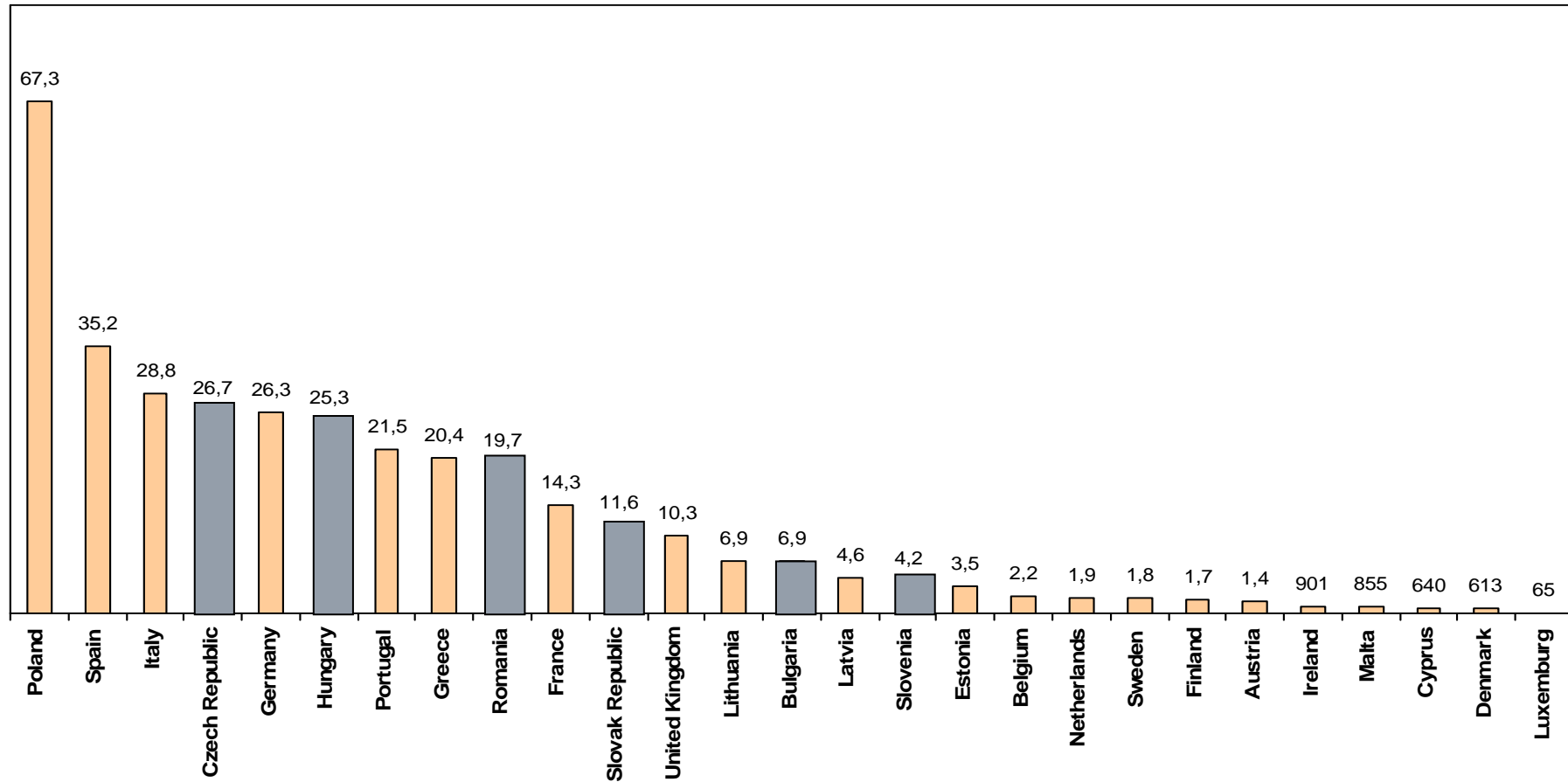
Center of Competence
syngo® EMEA**



*) Börsegang geplant

**) Geschäftseinheit – operativ vom Stammhaus geführt.

EU Regio Funding current budgetary periode (2007 - 2013)



EU Regio Funding for EU Members / Danube Region:

awarded – confirmed – contracted – under execution – paid out

| | Volume | Contracted | Under execution | Paid out |
|----------------------|--------------|------------|-------------------|----------|
| BG | 8 bn € *) | 50 % | 14 % | |
| CZ | 26,7 bn € | 58 % | 28 % | |
| HU | 24,9 bn € | 74 % | | 36 % |
| ROM | 24,3 bn € *) | 48 % | 11 % or 3,5 % !?! | |
| SK | 11,6 bn € | | 15 % | |
| SLO | 5 bn € *) | | 65 % | 34 % |
| *) incl. nat. Co-Fin | | | | |