

# Vienna Economic Talks – Kosovo

## 24./25.10.2011

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## Austrian exports to Kosovo

year	Mio EUR	Change to previous year
2008	36,1	+ 15 %
2009	41,4	+ 14,8 %
2010	27,3	- 34,1 %
2011 (I-VI)	15,4	+ 25,5 %

## Austrian imports from Kosovo

year	Mio EUR	Change to previous year
2008	2,1	+ 6,9 %
2009	5,6	+ 171 %
2010	7,4	+ 32,3 %
2011 (I-VI)	3,6	- 15,7 %

## 30 Austrian companies in Kosovo

- Banking
- Insurance
- Energy
- Trade
- Construction
- Construction material
- Food production
- ...

# Advantages

- Low tax rates
- Low salaries
- Dynamic market
- Positive economic figures

## Advantages for Austrian companies

- Good knowledge of Austria, mentality, products, people,...
- German language
- Good Austrian network in Kosovo (Military, business, organizations, embassy,..)
- Good reputation of Austria
- Accumulated needs (backlog) in many areas
- Demand for quality products and services

# Challenges

- Red tape/bureaucracy
- Enforcement of contracts/judiciary
- Corruption
- Property rights
- Electricity supply

## More information?

Our next event:

Market research trip to Kosovo:

9./10.November 2011

Application form at our website

# Questions?

Don't hesitate to ask:

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