



MINISTRIA E FINANCAVE
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MINISTRY OF FINANCE



PARTNERITETET KOSOVA
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Vienna Economic Talks – Meet Kosovo in Vienna



THE GOVERNMENT OF
THE REPUBLIC OF KOSOVO



24 – 25 October, 2011
Vienna, Austria

Presentation Overview



- ▣ Legislative & Institutional Framework
 - ▣ Scope of PPP Law
- ▣ Current Projects
- ▣ Project Pipeline Overview

Why Invest in Infrastructure and Services? Public-Private Opportunities

- The Government of Kosovo is committed to create an attractive –investment friendly environment:

New PPP framework legislation

The PPP law is investor-friendly, in accordance with international best practices (UNCITRAL, EBRD, EC guidelines, etc.)

Extensive PPP project-pipeline in all sectors

Law On Publicly Owned Enterprises

Providing a transparent and predictable process of Private Sector Participation in POEs

Clearly articulated Government Policy on assuring Private Sector Participation in Publicly Owned Enterprises



Vast Infrastructure Development Opportunities and Needs

Urgent Infrastructure Development Needs

- Infrastructure gap of over € 5 billion (next 3 - 5 years)
 - Great opportunity for private participation
 - Need for additional resources and expertise of the private sector to assure Economic Efficiency

Expanded service coverage across all sectors

- Energy, Telecommunication, Transportation, Public Utilities

Legislative PPP Framework



The Government of Kosovo is committed to create an attractive – investment friendly environment:

- ▣ Government declared PPP as a national priority
 - ▣ via policy directive in July 2008

- ▣ PPP and Concession Law No. 03/L-090
 - ▣ promulgated in August 2009

Legislative PPP Framework

Concession and other rights to utilize and/or exploit publicly owned infrastructure and/or provide public services in the following economic and social sectors:

- ▣ Government
- ▣ Transport
- ▣ Energy
- ▣ Heating Systems
- ▣ Water, Sewage, Recycling
- ▣ Telecommunication
- ▣ Sport and Recreation
- ▣ Health
- ▣ Education
- ▣ Tourism and Culture
- ▣ Public Housing



CURRENT PROJECTS

Sector: Air Transport

Prishtina International Airport - PPP

- **Project Data:**
 - The only Airport in Kosova
 - Over 1.3 mill pax annually
 - Positive Pax growth every year
 - Large potential of Expending Costumer base, non-aeronautical commercial activities
- **Public Private Partnership Model:**
 - Design, Build, Finance, Operate, Transfer, 20 Year contract
- **Transaction Value: Euro 100 Million**



Sector: Road Infrastructure

Route 6: Skopje – Prishtina

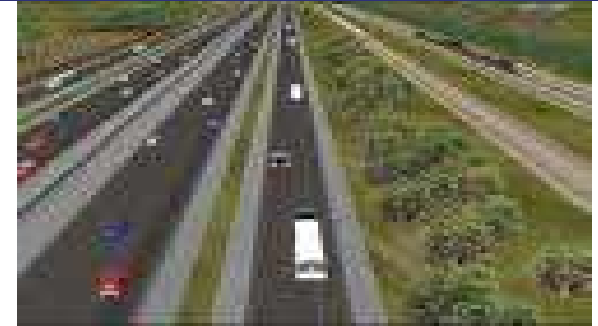
- **Project Data:**

- Connected to Pan-European Road Corridor VIII
- 80 KM motorway (4 lane)
- Kosovo's outlet to Pan European Corridor connecting to the strategic port of Thessaloniki
- Traffic Data: Over 25,000 vehicles per day

- **Public Private Partnership Model:**

- Public Contract

- **Transaction Value:** Approx 800 million



Sector: Road Infrastructure

Route 7 Albania - Prishtina

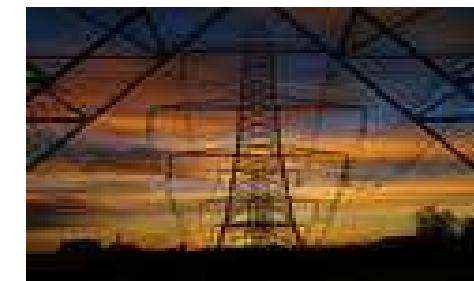
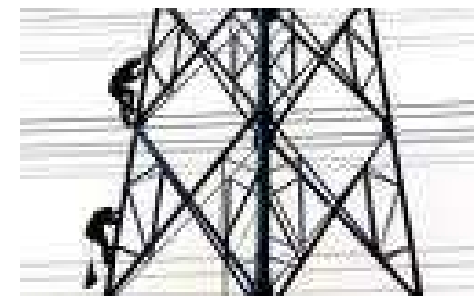
- **Project Data:**
 - Installation of Tolling Plaza (s)
 - Maintenance of 107 km highway
 - Concession of all rights on highway including: Petrol stations, advertising, and caballing.
 - Ability to charge tolling based on predefined criteria
- **Public Private Partnerships Model:**
 - Operation Concession Contract (Tolls) (PPP)



Sector: Energy

Kosovo Electricity Distribution and Sales (KEDS)

- **Project Data:**
 - Distribution and Sales of Kosova Energy Corporation
 - Natural Monopoly - Distribution
 - Legal Monopoly - Sales
 - 350.000 costumers (households)
 - Effective and Independent Energy Regulator
- **Privatization:**
 - Divesture of up to 100 %o of Shares
- **Transaction Value:** around \$ 400 Million



Sector: Central Solid Waste Land Fill

Kosovo Land Fill Management Company

- **Project Data:**
 - Investment Project to Increase and Modernize Land Fill Locations throughout Kosovo.
 - Five Land Fills with total Capacity of over 180,000 tonnes of solid waste with great potential for expansion.
 - Natural Monopoly
 - Currently faced with significant financial constraints
 - Donor interest for financial support
- **Public Private Partnership Model:**
 - Rehabilitate Operate Transfer (ROT)
- **Transaction Value: Euro 4- 5 Million**



Sektor: Tourism and Recreation

Brezovica Ski & Real Estate Project

- **Project Data:**
 - Building of 4 new skiing lanes
 - Installing new superstructure
 - Building the of the least two hotels
 - Opportunity to establish touristic village
 - Exclusivity on the site
- **Public Private Partnership Model:**
 - Finance, Build, Operate, PPP
- **Transaction Value: Euro: 60 Million Euro**



Projektet në nivelin komunal

Nr.	Komuna	Projekti
1	Prishtinë	<u>Parking Nëntokësor – Ndërtesa e Komunës (BOT)</u>
2	Prishtinë	<u>Parking Nëntokësor – Grand Hotel (BOT)</u>
3	Prishtinë	<u>Parking Nëntokësor – Universiteti i Prishtinës (BOT)</u>
4	Pejë	<u>Transport Urban</u>
5	Suhareke	<u>Mbledhja e mbeturinave</u>
6	Prishtinë	<u>Transport Urban</u>
7	Fushë Kosovë	<u>Grumbullimi i mbeturinave dhe sortimi</u>
8	Mitrovica	<u>Grumbullimi i mbeturinave dhe sortimi</u>
9	Shtërpce	<u>Grumbullimi i mbeturinave</u>

Nr.	Komuna	Projekti
10	Prizren	<u>Parking & Komerical & Kinema</u>
11	Prizren	<u>Parking</u>
12	Gjilan	<u>Kompleks Komerical/Rekreacional</u>
13	Gjilan	<u>Grumbullimi i mbeturinave dhe menaxhimi</u>
14	Ferizaj	<u>Ndërtimi i Qendrës Rekreacionale, Kulturore dhe Sportive</u>
15	Ferizaj	<u>Qendër Tregtare në vendin e tregut, me parking nëntokësor</u>
16	Ferizaj	<u>Trajtimi i ujërave</u>
17	Prizren	<u>Rikonstruktim i tregut</u>
18	Ferizaj	<u>Mirëmbajtja e Parkut dhe ndërtimi i një restoranti</u>

Conclusion

- Kosova has a modern and welcoming investment framework
- Policy Posture is decidedly pro-private sector
- Major pipeline of PPP and Privatizations in all sectors
- Kosova is committed to long-term sustainable growth by working together with the private sector



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